



belgraviagroup  
SCHOOL SOLUTIONS

# ACKNOWLEDGEMENT OF COUNTRY

In the spirit of reconciliation Belgravia Group acknowledges the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their elders past and present and extend that respect to all Aboriginal and Torres Strait islanders peoples today.



## OUR STORY

Belgravia Group is a family-owned health, leisure and community services organisation with over 30 years' experience across Australia and New Zealand, dedicated to creating active, connected and healthy communities. Committed to supporting 1,000,000 young Australians to get active, our 7,000-strong team delivers innovative sport and recreation programs that reduce barriers to participation and create lasting community impact, partnering with schools, community organisations and local government to encourage lifelong engagement in sport and physical activity.

## SCHOOL SOLUTIONS

In a competitive school landscape challenged with increased costs for teaching resources and expectations to deliver value for families and opportunities for students, School Solutions provides a comprehensive range of products and services designed to enhance student wellbeing and support school operations.

Our business units work collaboratively to deliver long-term partnership arrangements, offering your school the advantage of competitive pricing across multiple products and services, including:



### Leisure Services

Venue hire, facility partnerships and additional income streams for schools.



### Equipment

Gym equipment, stadium and gymnastics fitouts.



### Sports Apparel

School sports uniforms and apparel for student excursions, camps and trips.



### Training & Education

Leading training provider that offers a wide range of nationally accredited courses.



### Activities

Including learn to swim, gymnastics, outdoor education, dance and cheer programs.



### Sports Camps & Coaches

Weekend holiday camps and coaching support for school sport programs.



### School Ergonomics

Work station assessments, ergonomic desks and chairs.



### Financial Services

Tailored financial solutions for business and property finance, insurance premium funding and consulting services.

# LEISURE SERVICES

Connecting school communities to leisure facilities, Belgravia Leisure has over 250 aquatic, fitness and wellness venues across Australia and New Zealand. School partnership opportunities include both venue hire and management support of current school facilities.


## SCHOOL VENUE ACTIVATIONS

Support management of current school facilities and opportunities to upgrade and commercialise sports venues to generate additional school income and connection to the local community:

- ★ Facility management of current aquatic, gymnasium or gymnastics facilities.
- ★ Capital improvements and long-term lease agreements.
- ★ Additional income streams during non-school hours, including learn to swim programs and gymnastics programs.
- ★ Repurpose current facilities to attract higher usage rates for students and the local community.

## VENUE HIRE

Private hire and access to leisure venues to assist school sports programs and support student wellbeing outcomes:

	<ul style="list-style-type: none"><li>★ Swim carnivals and aquatic facilities</li><li>★ Basketball and tennis courts</li><li>★ Golf courses</li><li>★ Gymnasiums</li></ul>
	<ul style="list-style-type: none"><li>★ Student obstacle courses and events</li></ul>
	<ul style="list-style-type: none"><li>★ Leadership and wellness retreats for teachers and students located in Daylesford, Victoria</li></ul>
	<ul style="list-style-type: none"><li>★ Gym memberships for students. Can also include memberships for teachers, school administration staff and the parent community/families</li></ul>

# SPORTS APPAREL

Delivering the highest quality sports apparel for over 30 years to more than 50,000 customers, including schools, community groups and elite sports clubs and competitions, our world class manufacturing capabilities include local operations with integrated ethical standards and high-quality tailored designs.

With the use of our time-tested reliable fabrics and in-house design expertise, we're able to provide your school with affordable everyday sportswear and commemorative wear for excursions, camps or trips that will withstand the rigours of school life.

## Belgravia Apparel can assist with:

- ★ Sports uniform solutions that meet your unique set of needs and creates pride, spirit and connection to community.
- ★ Price competitive apparel without compromise on quality or service for both large and small orders.
- ★ Sublimated sportswear, providing unlimited colour inclusions that can eliminate the embroidery process.
- ★ Complimentary access to an experienced in-house design team, who pride themselves to take a basic concept and integrate into an exciting, cutting-edge design solution.
- ★ Reduce school stock holdings with fast manufacturing turnaround time.



# ACTIVITIES

Belgravia Activities supports young Australians to stay active throughout their primary and secondary school years. This includes the delivery of key programs focused on outdoor education, performing arts, physical activity, and the development of essential life skills. Belgravia Activities include:

## OUTDOOR EDUCATION

Belgravia Outdoor Education (BOE) works closely with schools across Australia to deliver tailored outdoor programs designed to enrich and transform the lives of students. As Australia's largest outdoor education provider, with venues in Victoria, Tasmania, New South Wales, the Australian Capital Territory and Western Australia, and more than 40 years of experience in the sector, BOE takes learning beyond the classroom - offering experiences ranging from three-day camps to immersive ten-day expeditions.

Through dynamic learning environments, BOE guides students through experiences that develop their social, emotional and physical wellbeing, creating meaningful and lasting impact that embraces challenge and inspires growth and connection.



# ACTIVITIES

## PERFORMING ARTS

Belgravia Dance and Belgravia All Star Group provide high quality dance and cheerleading programs for students of all ages and skill levels, offering a welcoming and inclusive environment where every student can discover a love of movement and performance.

Belgravia Dance programs are flexible in their delivery, running directly at school facilities or dedicated Belgravia studios. Whether supporting curriculum requirements, preparing students for school musicals, or nurturing the next generation of dancers, programs are tailored to meet the specific needs of each school.

Belgravia All Star Group offers an exciting pathway into cheerleading, catering to students from beginners through to competing at state, national and world championship events. All necessary cheer mats and equipment are provided as part of any new program, with ongoing support to help schools establish and grow their very own cheerleading club.



# ACTIVITIES

## GYMNASTICS

Belgravia Kids (BK's) Gymnastics provides gymnastics programs for students of all skill types that are designed to create a fun learning pathway to help students progress from a beginner, to an intermediate or advanced gymnast.

BK's Gymnastics programs support students' physical development, including muscular strength and endurance, joint flexibility, balance, coordination, and core strength. Every class follows a written program based on a specific set of skill competencies, ensuring students develop strong foundations from the ground up, with the opportunity to experience a range of basic to advanced gymnastics movements.

In addition to delivering in-school programs, BK's Gymnastics can conduct reviews of existing school gymnastics programs and provide coach training and accreditation support through Recreational Gymnastics Australia - helping schools to build their own capacity to deliver gymnastics with confidence.

Schools also have the option to repurpose school assets into BK's Gymnastics facilities, providing a connection for local members of the community to engage with the school facilities and gymnastics programs, while also creating the opportunity for additional income streams.



# ACTIVITIES

## SWIM SCHOOLS

JUMP! Swim Schools is Australia's leading learn to swim provider, with over 60 locations nationwide. Passionate about water safety and skill development, JUMP! is committed to giving every student the confidence to participate in water activities and master the essential life skill of learning how to swim. All programs offer small class sizes, heated indoor pools maintained at 32 degrees, and are delivered by experienced, qualified swim teachers.

JUMP! Swim Schools also support school swimming pool facilities with maintenance and staffing of swim programs tailored for junior school students. With class sizes kept intentionally small, every student receives individual training to support the development of skills that includes essential water survival training, water safety awareness and safe use of life jackets during emergency procedures.



# SCHOOL ERGONOMICS PROGRAM

Belgravia School Ergonomics supports students, teachers and administration staff by creating learning environments that promote health, wellbeing and productivity. Our programs are designed for the whole school community, providing work and study solutions that promote posture support and improve concentration - helping every student and staff member perform at their very best. Belgravia School Ergonomics includes:

## ★ **Workstation assessments**

On-site evaluations for students, teachers and support staff to identify ergonomic risks and improvements.

## ★ **Ergonomic desks & chairs**

Height-adjustable desks and supportive seating designed to suit growing students and adult staff alike.

## ★ **Work placement assessments**

Structured ergonomic evaluations aligned with student and staff work placement requirements.

## ★ **Staff training & education**

Practical workshops to help staff understand and apply ergonomic best practice in their daily routines.

## ★ **Classroom fitouts**

End-to-end fitout solutions from layout planning to product supply for new and existing classrooms.

## ★ **Ongoing support**

Continued follow-up and review services to ensure your school's ergonomic standards are maintained over time.



# EQUIPMENT

For over 40 years, NovoGroup have maintained long term strategic partnerships with the world's best fitness brands and work with your school to provide high quality gym, stadium and gymnastics equipment that meet the needs of your sports program.

Whether it is upgrading current equipment or fitting out new sports stadiums or gymnastics facilities, NovoGroup delivers reliable, tailored solutions designed to align with your project timelines and budget requirements, including:



## Layout designs

Design and layout support for current and new facilities.



## Fitness equipment

A complete range of gym equipment from free weights, benches and racks to machines and cardio equipment tailored to meet your school needs.



## Gymnastics equipment & fitouts

A full range of best quality apparatus and equipment from beams, bars and rings to pommels and vaults.



## Stadium equipment & fitouts

Safety and wall padding, score benches and seating, sports trolleys and volleyball posts.



## Wellness and recovery

Equipment focused on supporting students' wellness and recovery including saunas, cold plunges, massage and compression systems.



## Asset management & maintenance

Ongoing service and maintenance for equipment purchased through NovoFit and NovoActive.



# TRAINING & EDUCATION

Belgravia Academy is a Registered Training Organisation, partnering with schools to deliver nationally recognised training that strengthens student wellbeing and supports casual employment opportunities.

Delivered within your school environment, our Future Ready programs support students in building practical capability, personal responsibility, and workforce readiness, while aligning with existing wellbeing and pathways frameworks. Training is designed in collaboration with schools to reflect educational values and complement the broader learning experience for your students.

## Future Ready Program

Belgravia Academy's Future Ready programs run at your school campus or Belgravia facility and includes:

- ★ Swimming and Water Safety Teacher Certificate.
- ★ Combined First Aid and Pool Lifeguard
- ★ First Aid/CPR (students, teachers and academic support staff)
- ★ Food Handling Certificate
- ★ Responsible Service of Alcohol
- ★ Nationally recognised qualifications in Tourism and Hospitality (VCE VET)

## Tailored timetables for your school

Through tailored timetables delivered during school terms, school holidays and weekends, programs are designed to support job-ready skills for students while aligning with curriculum and school schedules.



# SPORTS CAMPS & COACHES

Established in 1982, Australian Sports Camps is Australia's largest provider of children's school holiday sports programs and provides a range of services to schools and National Sport Organisations to support and inspire young people to love sport.

Australian Sports Camp services include:

## Sports holiday camps

- ★ Holiday programs full of development, coaching and care in fantastic facilities
- ★ 3 day camps, 9:00am-3:00pm each day
- ★ Experienced coaches and guest sport stars
- ★ Sports for 5-14 year olds at every skill level
- ★ Programs across Australia

## School coaching support for sports programs

- ★ Sports team coaching staff
- ★ Qualified first aid staff to support sports programs
- ★ Sports umpires
- ★ Sports event staff
- ★ Outsourced sports management services

## School operations support

- ★ Casual training and employment opportunities for senior school students
- ★ Before and after school care support
- ★ Facility hire opportunities for school events
- ★ Outsourced compliance e.g Working With Children Check vetting
- ★ Coaching development and upskilling programs for current school coaches



# FINANCIAL SERVICES

Belgravia Finance provides comprehensive financial solutions for Australian businesses, including independent schools. Our services include:



## Vehicle & equipment finance

- ✦ Hire purchase
- ✦ Finance lease



## Property & mortgage finance

- ✦ Property finance
- ✦ Mortgage finance



## School business finance

- ✦ Business loans
- ✦ Overdraft and working capital facilities



## Insurance premium funding

- ✦ Workcover premiums
- ✦ Business premiums (public liability, professional indemnity, fleet insurance, technology & cybercrimes)



## Consulting services

- ✦ Business structuring

## WHY WORK WITH BELGRAVIA FINANCE?

- ✓ Each broker has decades of experience in structuring finance
- ✓ Solutions are tailored to suit you, not your lender's sales targets
- ✓ We are independent to banks
- ✓ Unlike equipment finance linked to your bank, our solutions generally do not affect your bank's overdraft and working capital finance
- ✓ Our volumes enable us to access more competitive solutions
- ✓ We can get you finance - fast, without fuss

# WHERE TO NOW?



**For further information and to meet with our team,  
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